



INTERNATIONAL MEMBERSHIP APPLICATION

(EXCLUDING EUROPE, AFRICA, AND MIDDLE EAST)

Company Name _____

Name of Primary Contact

Mr. Mrs. Ms. First Name: _____ Surname _____

Title _____ E-mail _____

Note: The person who will be the primary recipient of information from ISSA.

Note: This area to be completed by Manufacturer, Distributor and BSC members only.

Name of Official Representative

Mr. Mrs. Ms. First Name: _____ Surname _____

Title: Check one. Must be: _____ E-mail _____

Owner or Partner CEO/COO or President General Manager Vice President/Officer Most Senior Manager for Jansan Industry

Note: The only purposes of the Official Representative are to vote and hold office. No other mailings will go to the Official Representative.

Mailing Address _____ City _____

State/Province _____ Postal Code _____ Country _____

Shipping Address _____ City _____

State/Province _____ Postal Code _____ Country _____

Phone _____ Toll-Free _____ URL/Web Site _____

Company E-mail* _____ Company Fax* _____

*E-mail and fax will be used in the ISSA Membership Directory.

Applicant referred by: Name _____ Company _____

Please describe your reasons for joining ISSA. _____

Please describe what you expect to receive as a result of your membership. _____

CONTACTS

List key employees to receive access to the online Members' Lounge.*

(*Members lounge is an area exclusive to ISSA members to research, network, and educate themselves in the cleaning industry)

Tradeshow Contact _____ E-mail _____

Title _____

Education/Training Contact _____ E-mail _____

Title _____

Legislative/Regulatory Contact _____ E-mail _____

Title _____

Standards/Certification Contact _____ E-mail _____

Title _____

I understand that by providing my fax number, e-mail addresses, and signature, I consent to receive all fax and e-mail communications sent by or on behalf of ISSA, the ISSA Foundation, and all ISSA partner affinity program providers.

CODE OF ETHICS ACKNOWLEDGEMENT: The Applicant hereby certifies that it has reviewed ISSA's Code of Ethics and all applicable agreements online at www.issa.com/code and is in compliance therewith. The Applicant further agrees that it will remain in compliance as a condition for continued ISSA membership. All statements made by me and contained herein are true.

Signature Required _____ Date _____

MEMBERSHIP CLASSIFICATIONS (Check one only.)

Associate membership shall be open to firms that offer services to any class of members, as well as buying and/or selling groups or associations. It shall also be open to firms that sell products primarily for the manufacturing process.

Please check the box that best describes your reason for joining ISSA:

- To provide services to some or all members
- To provide training or consulting services to association members
- Publisher of trade magazines or periodicals

Distributor membership shall be open to those firms that occupy a place of business, a principal purpose of which is the sale of cleaning and maintenance products to commercial, industrial, or institutional end users. The primary source of these products shall be the distributor's warehouse inventory, which in turn is derived from several manufacturers.

Manufacturer membership shall be open to those firms engaged in the manufacture of products for sale to members. This classification is also open to importers into North America from one or more international manufacturers for sale to members.

Wholesaler membership shall be open to those firms that occupy a place of business, a principal purpose of which is the sale of cleaning and maintenance products from several manufacturers to distributor members primarily from the firm's warehouse inventory. No sales shall be made to industrial/institutional end users.

Building Service Contractor (BSC) shall be open to those firms that occupy a place of business, a principal purpose of which is the sale of cleaning and maintenance services to others.

In-House Service Provider membership shall be open to those firms that provide cleaning and maintenance services for themselves. Corporate or individual memberships are available.

Branch membership (*outside USA and CN only*) is available to all member companies for facilities geographically separated from the official member location. The official location must be an ISSA member, and the names of both the branch and official member location must be the same. This membership carries all privileges and responsibilities of active membership except the right to vote or hold office.

COMPANY DESCRIPTION (Please provide the following information that may be used for the *ISSA Membership Directory*.)

Provide general company description; the description should not include specific manufacturer names for the product lines sold.

DISTRIBUTOR/WHOLESALE

Indicate which segment most closely describes your primary business: (Check one only.)

- Cleaning & hygiene supplies
- Food/food services
- Hardware
- Industrial supplies
- Paper
- Office supplies
- Medical supplies
- Safety equipment
- Other (Describe) _____

BRAND NAMES (MANUFACTURERS ONLY) Please include your company's brand names and a general description of the type of product for each brand name (5 words or less). If you have several to include you may attach a separate typewritten page.

Brand name _____ Description _____

Brand name _____ Description _____

Brand name _____ Description _____

ISSA BRANCHES

Keep your key employees current on issues impacting our industry! Branch memberships put information into the hands of your team when they need it. Sign up below for branch memberships. Purchased branches are available at the indicated rate. Branch Membership is available to all member companies for facilities geographically separated from the official member location. This membership carries all privileges and responsibilities of active membership, except the right to vote or hold office.

Branch Fee: US \$200 *(outside USA and CN only)*

Mr. Mrs. Ms. First Name: _____ Surname _____
 Title: _____ Company _____
 Address _____
 Phone _____ Fax _____ E-mail _____

Photocopy for additional branches and affiliate subscriptions. By providing fax numbers and e-mail address(es) we consent to receive all fax and e-mail communications sent by or on behalf of ISSA, the ISSA Foundation, and all ISSA partner affinity program providers.

BUSINESS REFERENCES (Two business references are required. Please include company name, address, phone, and contact person.)

1. _____
 2. _____

MEMBERSHIP DUES RATE SCHEDULE (Check one only.)

<input type="checkbox"/> In-House Service Provider Corporate	US\$410	<input type="checkbox"/> Building Service Contractor (BSC)	US\$410
<input type="checkbox"/> In-House Service Provider Individual	US\$199	<input type="checkbox"/> Distributor	US\$410
<input type="checkbox"/> Manufacturer	US\$650	<input type="checkbox"/> Wholesaler	US\$410
<input type="checkbox"/> Associate Manufacturer	US\$650	<input type="checkbox"/> Branch	US\$200
<input type="checkbox"/> Associate	US\$410		

Branch membership shall be available to all members for facilities that are geographically separated from the official membership location, operated in a country classified within ISSA membership designation as "International", *(outside USA and CN only)*, in which the official member owns controlling interest and which has its principal operations within the same classification.

PAYMENT OF DUES

A remittance of one (1) full year's dues is to accompany application. Dues are billed annually in December. Second year dues will be reduced pro rata (in direct proportion to the month in which you joined). Upon application approval, dues are non-refundable.

Special Note: Internal Revenue codes require that a not-for-profit trade association notify members that contributions or gifts to ISSA are not tax deductible as charitable contributions. However, they may be tax deductible as ordinary and necessary business expenses. This statement does not apply regarding contributions to the ISSA Foundation.

NEW MEMBER DUES (See rate schedule.)

Dues \$ _____
 Foundation \$ _____
 (Voluntary contribution suggested US\$70)

Form of Payment:

Check enclosed (remit in U.S. funds) Charge my credit card account:
 VISA (16 digits) MasterCard (13 or 16 digits) American Express (15 digits)

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Total Amount \$ _____

Card Number _____
 Month _____ Year _____
 Expiration Date

Wire transfer - If you prefer to wire transfer your payment in US funds, please direct payment to:
 JP Morgan Chase, N.A., 10 South Dearborn St., Chicago, Illinois 60603
 Swift: CHASUS33 • Telex: 420120 • ABA # 021000021
 For credit to: ISSA • Account # 237248
 Please include company name with payment.
 Name of your bank: _____

Print Cardholder's Name: _____ Signature: _____

FOR ISSA USE ONLY: PAID \$ _____ DATE _____ RVD _____ ACK _____

ISSA MEMBER PRODUCT/SERVICE CODES (Manufacturer/Associate/Publisher)

Please place a check mark (✓) next to the product or service (code) your company provides. Limit of 20 listings.

- | | | |
|--------------------------------------------------------------------|----------------------------------------------------------------------|---------------------------------------------------------------------------|
| <input type="checkbox"/> Abrasives | <input type="checkbox"/> Electric Motors | <input type="checkbox"/> Plastic Bags |
| <input type="checkbox"/> Absorbents – Oil, Grease & Water | <input type="checkbox"/> Electrical Testing Devices | <input type="checkbox"/> Plastic Containers |
| <input type="checkbox"/> Acoustical Cleaning Chemicals & Equipment | <input type="checkbox"/> Emergency Response/Regulatory Services | <input type="checkbox"/> Polishes – Furniture |
| <input type="checkbox"/> Adhesives | <input type="checkbox"/> Equipment Repair | <input type="checkbox"/> Polishes – Metal |
| <input type="checkbox"/> Aerosols | <input type="checkbox"/> Escalator Cleaning Machines | <input type="checkbox"/> Polishes – Plastic |
| <input type="checkbox"/> Air Filtration Equipment | <input type="checkbox"/> Feminine Care Products | <input type="checkbox"/> Poly Trash Can Liners |
| <input type="checkbox"/> Anti-Graffiti Systems | <input type="checkbox"/> Filters | <input type="checkbox"/> Pool & Spa Chemicals & Equipment |
| <input type="checkbox"/> Anti-Static Chemicals | <input type="checkbox"/> Financial Services | <input type="checkbox"/> Pre-Measured Chemicals |
| <input type="checkbox"/> Ash Trays | <input type="checkbox"/> Fire Extinguishers | <input type="checkbox"/> Pressure Washer Pumps |
| <input type="checkbox"/> Associations/Societies | <input type="checkbox"/> Fire Restoration Products | <input type="checkbox"/> Pressure Washing Chemicals |
| <input type="checkbox"/> Automatic Scrubbers | <input type="checkbox"/> Floor Finish Applicators | <input type="checkbox"/> Pressure Washing Equipment |
| <input type="checkbox"/> Automotive Cleaning Specialties | <input type="checkbox"/> Floor Finishes – Brand Name | <input type="checkbox"/> Promotional Products |
| <input type="checkbox"/> Baby Changing Stations | <input type="checkbox"/> Floor Finishes – Private Label | <input type="checkbox"/> Pumps & Dispensers |
| <input type="checkbox"/> Bacterial/Enzyme Products | <input type="checkbox"/> Floor Machine Brushes | <input type="checkbox"/> Purchasing & Marketing Services |
| <input type="checkbox"/> Bag-in-the-Box Packaging | <input type="checkbox"/> Floor Machine Motors | <input type="checkbox"/> Recycling Systems |
| <input type="checkbox"/> Bar Code/EDI Technology | <input type="checkbox"/> Floor Machines | <input type="checkbox"/> Repair Parts – Floor Equipment & Vacuum Cleaners |
| <input type="checkbox"/> Baseboard Cleaning Machines & Accessories | <input type="checkbox"/> Floor Pad Holders | <input type="checkbox"/> Restaurant Supplies |
| <input type="checkbox"/> Batteries & Chargers | <input type="checkbox"/> Floor Pads | <input type="checkbox"/> Restroom Cleaning Machines |
| <input type="checkbox"/> Bedding Supplies | <input type="checkbox"/> Floor Pads – Raw Material | <input type="checkbox"/> Restroom Equipment |
| <input type="checkbox"/> Bird & Animal Control Products | <input type="checkbox"/> Floor Sealers – Brand Name | <input type="checkbox"/> Robotic Cleaning Equipment |
| <input type="checkbox"/> Blowers | <input type="checkbox"/> Floor Sealers – Private Label | <input type="checkbox"/> Roof Maintenance Materials |
| <input type="checkbox"/> Brooms | <input type="checkbox"/> Food Processing Products | <input type="checkbox"/> Safety Apparel |
| <input type="checkbox"/> Brushes | <input type="checkbox"/> Food Service Disposable Tableware | <input type="checkbox"/> Safety Products, Equipment & Signs |
| <input type="checkbox"/> Buckets | <input type="checkbox"/> Food Service Equipment & Supplies | <input type="checkbox"/> Safety Treads |
| <input type="checkbox"/> Burnishing Equipment | <input type="checkbox"/> Fragrances | <input type="checkbox"/> Sales Incentives |
| <input type="checkbox"/> Buying Groups | <input type="checkbox"/> Gloves | <input type="checkbox"/> Sanitizers |
| <input type="checkbox"/> Candles | <input type="checkbox"/> Gum Remover | <input type="checkbox"/> Scouring Chemicals & Powders |
| <input type="checkbox"/> Carpet & Fabric Protective Finishes | <input type="checkbox"/> Hand Dryers | <input type="checkbox"/> Scouring Pads/Bars |
| <input type="checkbox"/> Carpet Cleaning Chemicals – Brand Name | <input type="checkbox"/> Hand Sanitizers | <input type="checkbox"/> Scrapers |
| <input type="checkbox"/> Carpet Cleaning Chemicals – Private Label | <input type="checkbox"/> Handles – Mop, Broom, Brush & Telescopic | <input type="checkbox"/> Shampoo Tanks |
| <input type="checkbox"/> Carpet Cleaning Wands & Accessories | <input type="checkbox"/> Hoses – All Types | <input type="checkbox"/> Smoking Urns |
| <input type="checkbox"/> Carpet Drying Equipment | <input type="checkbox"/> Human Resources | <input type="checkbox"/> Soaps |
| <input type="checkbox"/> Carpet Dyeing Systems | <input type="checkbox"/> Ice & Snow Removal Compounds | <input type="checkbox"/> Software |
| <input type="checkbox"/> Carpet Extractors | <input type="checkbox"/> Indoor Dust Control Equipment | <input type="checkbox"/> Sponges & Chamois |
| <input type="checkbox"/> Carpet Shampoo Machines & Accessories | <input type="checkbox"/> Insect & Rodent Control Chemicals & Devices | <input type="checkbox"/> Spray Tanks |
| <input type="checkbox"/> Carpet Spotting Kits | <input type="checkbox"/> Installation Services | <input type="checkbox"/> Sprayers & Foggers |
| <input type="checkbox"/> Carpet Sweepers – Electric | <input type="checkbox"/> Insurance Services | <input type="checkbox"/> Squeegees – Floor |
| <input type="checkbox"/> Carpet Sweepers – Hand | <input type="checkbox"/> Labeling | <input type="checkbox"/> Squeegees – Window |
| <input type="checkbox"/> Carts – Hospital, Janitorial & Maid | <input type="checkbox"/> Ladders | <input type="checkbox"/> Steam Cleaning Chemicals |
| <input type="checkbox"/> Carts – Trash | <input type="checkbox"/> Laundry Chemicals | <input type="checkbox"/> Steam Cleaning Equipment |
| <input type="checkbox"/> Catalog Publishers | <input type="checkbox"/> Laundry Equipment | <input type="checkbox"/> Stone Restoration Systems |
| <input type="checkbox"/> Chalkboard/Blackboard Cleaners | <input type="checkbox"/> Lawn & Turf Chemicals | <input type="checkbox"/> Striping Machines – Pavement |
| <input type="checkbox"/> Chemical Dispensing Systems | <input type="checkbox"/> Lawn & Turf Equipment | <input type="checkbox"/> Surfactants |
| <input type="checkbox"/> Chemicals – Raw Material | <input type="checkbox"/> Leasing – Equipment | <input type="checkbox"/> Sweepers – Electric, Gasoline & Propane |
| <input type="checkbox"/> Cleaners – Chemical Free | <input type="checkbox"/> Light Bulbs | <input type="checkbox"/> Sweeping Compounds |
| <input type="checkbox"/> Cleaning Chemicals – Brand Name | <input type="checkbox"/> Liquid Filling Equipment | <input type="checkbox"/> Technology Services |
| <input type="checkbox"/> Cleaning Chemicals – Private Label | <input type="checkbox"/> Litter Vacuums | <input type="checkbox"/> Telecommunication Services |
| <input type="checkbox"/> Cleaning Services | <input type="checkbox"/> Lockers/Storage | <input type="checkbox"/> Toilet Seat Covers & Dispensers |
| <input type="checkbox"/> Cloths – Microfiber | <input type="checkbox"/> Lodging Amenities | <input type="checkbox"/> Toilet/Shower Compartments |
| <input type="checkbox"/> Cloths – Non Woven Disposables | <input type="checkbox"/> Lubricants & Oils | <input type="checkbox"/> Training Consultants, Materials & Programs |
| <input type="checkbox"/> Colorants & Dyes | <input type="checkbox"/> Magazine Publishers | <input type="checkbox"/> Uniforms/Apparel |
| <input type="checkbox"/> Computer Systems & Software | <input type="checkbox"/> Magnetic Attachment for Vacuums | <input type="checkbox"/> Upholstery Shampoo Machines & Accessories |
| <input type="checkbox"/> Concrete Floor Treatments | <input type="checkbox"/> Material Handling Equipment | <input type="checkbox"/> Vacuum Cleaner Attachments |
| <input type="checkbox"/> Consultants – Advertising | <input type="checkbox"/> Mats & Matting | <input type="checkbox"/> Vacuum Cleaner Motors |
| <input type="checkbox"/> Consultants – Financial | <input type="checkbox"/> Mats – Commode/Urinal | <input type="checkbox"/> Vacuum Cleaners |
| <input type="checkbox"/> Consultants – Marketing | <input type="checkbox"/> Microfiber Products | <input type="checkbox"/> Vacuum Tanks |
| <input type="checkbox"/> Contamination Control Products | <input type="checkbox"/> Mobile Cleaning Unit | <input type="checkbox"/> Venetian Blind Cleaning Equipment & Chemicals |
| <input type="checkbox"/> Degreasers | <input type="checkbox"/> Mop Treatment Chemicals | <input type="checkbox"/> Wall Washing Equipment |
| <input type="checkbox"/> Dehumidifying Equipment | <input type="checkbox"/> Mopping Equipment | <input type="checkbox"/> Warewashing Chemicals |
| <input type="checkbox"/> Deodorants | <input type="checkbox"/> Mops – Dust | <input type="checkbox"/> Warewashing Equipment |
| <input type="checkbox"/> Disinfectants/Sanitizers – Brand Name | <input type="checkbox"/> Mops – Wet | <input type="checkbox"/> Washroom Accessories |
| <input type="checkbox"/> Disinfectants/Sanitizers – Private Label | <input type="checkbox"/> Odor Control Chemicals | <input type="checkbox"/> Waste Receptacles |
| <input type="checkbox"/> Disinfectants/Sanitizers – Raw Material | <input type="checkbox"/> Odor Control Devices | <input type="checkbox"/> Water Brooms |
| <input type="checkbox"/> Dispensers – Paper Products/Soaps | <input type="checkbox"/> Packaging Equipment | <input type="checkbox"/> Water Treatment Chemicals & Devices |
| <input type="checkbox"/> Drain Opener Chemicals | <input type="checkbox"/> Packaging Supplies | <input type="checkbox"/> Window Cleaning Accessories |
| <input type="checkbox"/> Drain Opener Equipment | <input type="checkbox"/> Paint & Paint Products | <input type="checkbox"/> Wipes |
| <input type="checkbox"/> Drums | <input type="checkbox"/> Paper and/or Food Service Products | <input type="checkbox"/> Wood Treatment – Scratch Remover |
| <input type="checkbox"/> Dust Pans | <input type="checkbox"/> Paper Products – Office Supplies | <input type="checkbox"/> Wringers |
| <input type="checkbox"/> Dusters | <input type="checkbox"/> Paper Products – Towel & Tissue | |
| <input type="checkbox"/> Dusting Cloths | <input type="checkbox"/> Pavement Patching | |
| <input type="checkbox"/> Electric Cord Reels | <input type="checkbox"/> Personnel Services | |