Using the Work Loading and Bidding Tool plus the Consumable Calculator is easy. For the Work Loading and Bidding Tool, build out a location, area, or cleaning project, by entering room type, square feet, and the activities you perform which you select from a list ISSA 612 Cleaning Steps. Click to access the calculator and input some basic operational costs. With the push of a button, you will see the time needed to perform the job, a suggested number of people needed to clean the facility, and an overview of costs to do the job. With the Consumable Calculator, just select the customer market segment and number of employees, the products they use, and enter the case price of the products.

**How can you use this information?**

**Staffing Justification**

Analyze and share with senior management staffing needed to keep the facility clean and healthy

**Budget Justification**

Analyze and share with senior management the usage of consumables in the organization as a % of overall budget.

**Start up planning**

Determine resources required to complete a new project

**Planning & Budgeting**

Determine and budget how many cases of consumables will you need for your facilities

Evaluate and show how an investment in a new piece of equipment or product application can make you more efficient and improve your bottom line